

Kansas Auctioneers Association

WINTER CONVENTION

January 25-28, 2018

DoubleTree Hilton Wichita Airport
2098 Airport Road, Wichita, KS 67209



Schedule

Thursday Evening ~ January 25

- 5:00 pm Registration Check-in
- 6:00 pm President's Reception
- 7:00 pm Board of Directors followed by Past Presidents' meeting

Friday ~ January 26

- 7:30 am Registration/Check-in
Breakfast & Fellowship
- 8:30 am Legislative Update by Dan Murray, KAA Legislative Monitor
- 9:00 am [Auxiliary Tours \(meet in the lobby\)](#)
- 9:00 am Real Estate Mandatory Salesperson/Broker Core CE with Amanda Rempe
- 12:00 pm Vendor Spotlight Luncheon (Included with a full Conference Registration)
- 1:00 pm Real Estate Course Elective CE with George Michak
Photography session
- 4:15 pm First Time Attendees Orientation
- 4:30 pm Fun Auction Item Check-in
Rookie Contestants Meeting
- 5:00 pm Kansas Auctioneer Contestant Roll all and Orientation
- 5:15 pm KAA Auction Extravaganza (Doors open at 5:00)
Kansas Auctioneer Championship Preliminary Round
Banquet | Fun Auction | Rookie Auctioneer Competition

Saturday ~ January 27

- 7:00 am Breakfast & fellowship
Christian Auctioneer Fellowship (Not a KAA sanctioned event)
Candidate speeches for KAA Board of Directors/Officer Elections
- 8:00 am [Auxiliary Board meeting](#)
- 8:35 am KAA Election Voting
- 9:00 am Modern Consumer Trends with John Schultz
Bid Calling with Champions
- 9:30 am [Auxiliary Annual Meeting](#)
- 10:45 am How to Take It to the Next Level and Maybe Help Your Auction Business in the Process with John Nicholls
Using Data to Find the Right Buyers with John Schultz
- 12:00 pm [Auxiliary Scholarship Luncheon](#) -OR- Lunch on Your Own
- 1:30 pm Session with George Michak
Bring Your Project from AMM & John Schultz will Answer Your Questions
- 3:00 pm Mental Strength in the Auction Industry with John Nicholls
- 4:45 pm KAA Annual Meeting
- 7:00 pm Awards Banquet
- 9:30 pm Hall of Fame Reception

Sunday ~ January 28

- 8:00 am Non-denominational Inspirational Worship Service & KAA Memorial
- 9:00 am Great Ideas: Ask the Experts
- 10:45 am Installation Brunch
- Immediately following Brunch**
KAA & [Auxiliary](#) Board meeting

RESERVE YOUR ROOM

\$94

(Guaranteed through 12/23/2017)

316.945.5272

<http://bit.ly/2018KAA>

Winter Convention Registration

January 25-28, 2018

* * * * CONVENTION REGISTRATION FOR MEMBERS, SPOUSES, EMPLOYEES, GUESTS * * * * *

To receive Registration Early Bird fee, paid registration must be received by December 31, 2017

CONFERENCE REGISTRATION

Full Conference (Thursday through Sunday access, including all lunch & dinners, excluding the KAAA Luncheon)

Adult **\$125** / \$150 x _____ persons = \$ _____

Youth (Ages 5-12) \$45 x _____ persons = \$ _____

Saturday Conference & Dinner (Adult 1 day access with evening banquet, excluding lunch) \$100 x _____ persons = \$ _____

Friday Meals Only (Lunch & Dinner - ideal for Real Estate CE attendees) \$50 x _____ persons = \$ _____

Need any extra meal tickets? (Reminder: Breakfast is included with your hotel room.)

Friday Adult Luncheon \$45 x _____ persons = \$ _____

Friday Child Luncheon \$25 x _____ persons = \$ _____

Friday Adult Dinner \$45 x _____ persons = \$ _____

Friday Child Dinner \$25 x _____ persons = \$ _____

Saturday Adult Dinner \$45 x _____ persons = \$ _____

Saturday Child Dinner \$25 x _____ persons = \$ _____

Sunday Adult Luncheon \$45 x _____ persons = \$ _____

Sunday Child Luncheon \$25 x _____ persons = \$ _____

KAA AUXILIARY LUNCHEON & AUCTION (Saturday) \$25 x _____ persons = \$ _____

REAL ESTATE CONTINUING EDUCATION (Kansas Credit Only) \$65 x _____ persons = \$ _____

GRAND TOTAL \$ _____

Not able to make to attend any of the lunches or dinners? If so, please let us know as soon as possible.

PAYMENT INFORMATION

Name: _____ Company: _____

Office/Cell Phone: _____ Email: _____

Check # _____ - **OR** - Credit Card: Visa MC Discover

Card #: _____ Exp: _____ Zip Code: _____

Signature: _____

NAME BADGE INFORMATION (Put name as it is on your real estate license if you are registering for Continuing Education.)

NAME: _____ Real Estate License # _____ Adult Child First Time

Designations _____ City _____ State _____

KAA Member KAAA Member Spouse Family Member Employee Guest

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Mail: KAA ~ 11345 W. Carr Ct. ~ Wichita, KS 67209 **Email:** cindi@kansasauctioneers.com

(Any photos taken during the course of the event may be used for future advertising or posted on Association website and/or social media.)